# Maximising the changes of a complaint resolving at the earliest possible opportunity

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# Today's session



Maximising the chances of resolving complaints at first tier



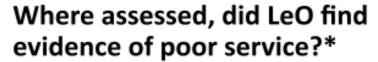
Where a tier one resolution has not been possible, improving the likelihood of a complaint being passed to LeO's Early Resolution Team

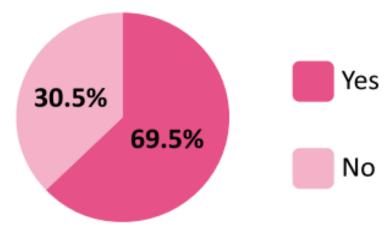




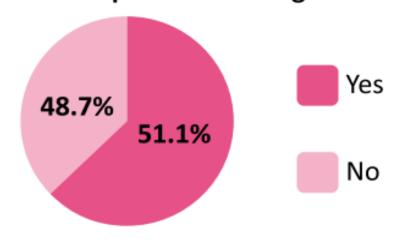
### **Outcomes from LeO investigations**

2024-25





Where assessed, was the legal providers' own complaints handling reasonable?\*





### Importance of complaint handling

**Every complaint is an opportunity** 

The impact of poor complaint handling

Poor internal customer satisfaction

Poor external reviews

Regulatory feedback

Wasted time and cost

Dealing with the Legal Ombudsman

Case fees

Lost service opportunities



# Resolving complaints at the earliest opportunity – tier one

#### **Promotes resolution**

Prompt and genuine complaints handling

An early acceptance of any service issues

Offering an appropriate remedy

An apology

Show learning and changes to process

#### **Prevents resolution**

Poor complaints handling

Not addressing all the issues

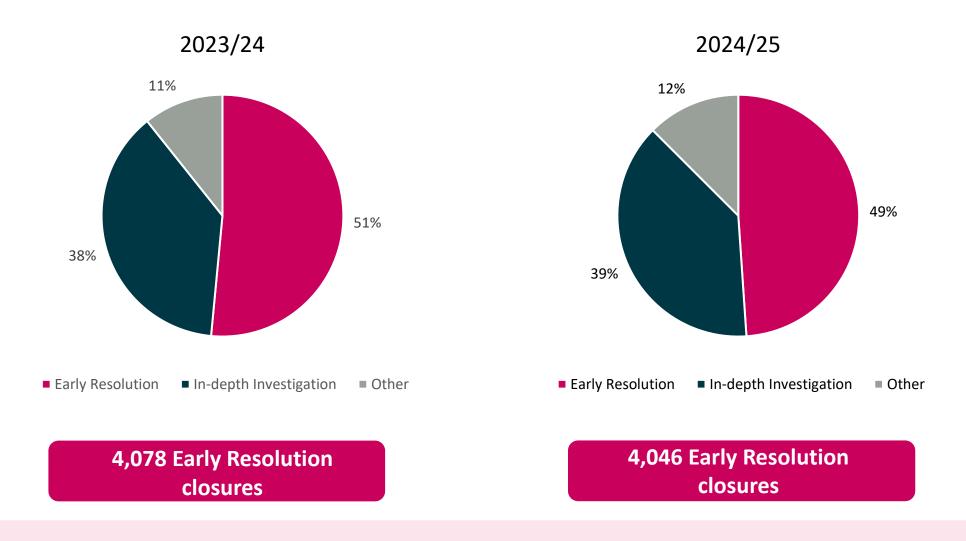
Not doing what you say you'll do

Poor or no offers of resolution

Combative or unhelpful tone



# **Early resolution closures**





# LeO's Early Resolution Team (ERT)

Every incoming case is reviewed, and we seek to resolve all possible cases at the earliest possible opportunity

Reasonable Offer Made

**Guided Negotiation** 

Other 5.7 dismissals



# How to improve your prospects of an escalated complaint being considered by ERT

• Following your complaints handling procedure

Clearly identify the complaints being made

If there is an identified service failing – make an offer to resolve

• If there is no service failing, be clear about why and provide supporting evidence.

#### LEGAL OMBUDSMAN

# **Any questions**



You can also contact our Technical Advice Desk at:

technical.advice@legalombudsman.org.uk